Glidden<sup>®</sup> Paint

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## Joseph Kowalski Training Manager, AkzoNobel Decorative Paints

As Training Manager for AkzoNobel Decorative Paints, Joseph Kowalski is responsible for training and coaching the AkzoNobel Paints sales force to work effectively with a variety of audiences including consumers, professional painters and retail associates. In this role, Joseph applies his extensive training and coaching experience to develop dynamic curriculums so that the AkzoNobel sales force can best serve internal and external customers. His work includes establishing a department of national field trainers, creating a retail store associate curriculum and developing an e-learning website for customer and sales force usage.

Prior to his current responsibilities, Joseph held roles in sales management for 20 years, selling and servicing national and regional accounts on behalf of ICI Paints, which became part of AkzoNobel in 2008.

Joseph graduated with a Bachelor of Science degree from Marquette University in Milwaukee, Wisconsin. He earned his Masters of Business Administration from Governor's State University in Park Forest South, Illinois.

Today, Joseph resides in Avon Lake, Ohio, and is married with three children.

## About Glidden

The Glidden<sup>®</sup> Paint brand offers a rich tradition of innovation and color inspiration, having consistently embodied quality and performance for generations of customers. From the first latex paints that were developed and marketed under the Glidden brand decades ago, to today's broad assortment of versatile paints, Glidden makes it easy for consumers and paint contractors alike to turn inspiration into action and add color to people's lives. Available nationwide at The Home Depot, Walmart, company-owned Glidden Professional Paint Centers and other fine retailers, Glidden Paint is a brand of AkzoNobel, the world's largest paint and coatings company.

## About AkzoNobel's North American Decorative Paints Business

Within its North American paints business, AkzoNobel produces a portfolio of well-respected brands, including Glidden<sup>®</sup>, Glidden Professional<sup>™</sup>, Dulux/Bétonel<sup>®</sup>, CIL<sup>®</sup>, Sico<sup>®</sup>, Ralph Lauren<sup>®</sup> and Devoe<sup>®</sup> paints; Flood<sup>®</sup>, Sikkens<sup>®</sup> and Synteko<sup>®</sup> wood care products; plus Liquid Nails<sup>®</sup> and Mulco<sup>®</sup> adhesives and caulks. Products are sold through company stores, national retail outlets, distributors and independent dealers throughout the region as well as exported internationally.